Department Information
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Bittner School of Business
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Program Offering
**Major**  B.S. Management
**Minor** in Management

Degree Requirements
Recommended progression of courses required for the B.S. Management Major:

<table>
<thead>
<tr>
<th>Fall</th>
<th>Spring</th>
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<tr>
<td>FR</td>
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<tr>
<td>ACCT 101</td>
<td>ACCT 102</td>
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<tr>
<td>ECON 105C</td>
<td>ECON 106C</td>
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<tr>
<td>CSCI 150</td>
<td>ECON 221</td>
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<tr>
<td>SO</td>
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<tr>
<td>COMM 253*</td>
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<tr>
<td>MGMT 210C or MATH 112 (or 120)</td>
<td>BUS ELECT 1</td>
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<tr>
<td>MGMT 211</td>
<td>MKGT 221</td>
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<td>MGMT 203</td>
<td>HRMG 275</td>
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<td>Jr.</td>
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<tr>
<td>MGMT 312 or ECON 340C</td>
<td>FINA 315</td>
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<td>MGMT 357</td>
<td>MGMT 375</td>
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<tr>
<td>PHIL 273C* or REST 386D*</td>
<td>BUS ELECT 2</td>
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<tr>
<td>SO</td>
<td>BUS ELECT 3</td>
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<tr>
<td>BUS ELECT 4</td>
<td>BUS ELECT 6</td>
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*In addition to the College core below, these courses count toward the 60 liberal arts hours required to earn a B.S. degree.

The following major courses also apply to the College Core:

- RW __________ ECON 221 or MGMT 130C
- SQ __________
- P1 __________
- P2 __________
- P3 __________ ECON 105C
- P4 __________
- P5 __________

GPA Requirement
Students must achieve a minimum cumulative GPA of 2.0 in all business core, globalization, operations and concentration courses in the major. Students must have an overall cumulative GPA of 2.0 to earn a Bachelor's degree.

Major Information
The AACSB accredited Bittner School of Business offers a B.S. degree program in: Accounting, Corporate Finance, Human Resource Management, Management, and Marketing. Each of the degrees share a common Business Division Core.

Planning Notes
- At least ½ of the courses used to fulfill Business School Major requirements must be completed at Fisher.
- Curriculum Planners for Accounting (ACCT) and Corporate Finance (FINA) may also be useful in planning for the majors in Human Resource Management, Management, and Marketing.

Liberal Arts
- Need 60 liberal arts hours for the B.S. Management Degree.

Selection of Major
Ideally declared prior to course registration for the 2nd junior semester, each student must select from among the following majors: Accounting, Corporate Finance, Human Resource Management, Management, and Marketing. Details are available in the Undergraduate Bulletin.

Sequencing
- MGMT 203, 211 and 221 do not have prerequisites; these classes help students get a feel for the major.
- Statistics I (ECON 221) should be taken prior to MSTI 130C.
- MATH 112C (or 120C) may be substituted for MSTI 130C, especially for those who are proficient in math.
- The prerequisites for FINA 315, MGMT 409 and 432 are critical to their success.
- MGMT 432 is the “capstone course” for Business School students, integrating knowledge gained from previous coursework. This course must be taken senior year.

Skills/Competencies for Success in the Major
18 hours of required math-related accounting, finance, operations management, probability, mathematical modeling, and statistics coursework.

Related Programs & Suggested Minors
- Students are encouraged to choose a minor course of study (e.g. Economics, International Studies, Communication) from among the many available at Fisher.

Experiential Opportunities (Internships, Marketing Club)
Internships are strongly recommended. A wide variety of internships, paid and unpaid, are available. Three credit hour internships are typical, with 3-6 hour internships available. Some Fisher management students currently hold internships at Paychex, Inc., Xerox Corporation, Jay Advertising, Dixon Schwabl, and Paetec Communications. Contact Dave Lindahl 585-385-8098 or Suzanne Desfosses-Gilliam at 585-899-3719 for details.

Career Opportunities & Related Fields
Visit [http://home.sjfc.edu/CareerServices/majors/default.html](http://home.sjfc.edu/CareerServices/majors/default.html) for “What Can I Do With a Major in Management.”